



Brandon M. Scott  
Mayor

# **Fiscal 2026 Recommended Budget**

## **Mayor's Office of Small & Minority Business Advocacy & Development**

PREPARED BY  
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HEARING DATE  
05/29/2025

# Org Chart

**M-R: Office of  
Small Minority  
Business  
Advocacy &  
Development**

**Service 834**  
Small and  
Minority  
Business  
Advocacy and  
Development



# Fiscal 2026 Agency Overview

## Mayor's Office of Minority and Women Owned Small Business Development's Mission

- The Mayor's Office of Small and Minority Business Advocacy and Development works to provide opportunities, technical assistance, & resources to our local small, minority, & women-owned businesses. This is advanced via our digitized process, pursuant to Baltimore City Code Article 5, Section 28-10, the agency is responsible for the administration of the Minority & Women's Business Program (City Code Article 5, Subtitle 28) to expand the number of available M/WBEs, monitor post-award contract M/WBE utilization to ensure public procurement dollars benefit local businesses, provide diverse webinars & speakers at the Small Business Resource Center, manufacturing support from the Minority Business Development Agency's Advanced Manufacturing Center, and neighborhood revitalization via Baltimore Main Streets public private partnership with our nine Main Street communities.

## Fiscal 2026 Goals

- Goal 1

To celebrate the 25th Anniversary of the Baltimore Main Streets program. The celebration will highlight our placemaking work in the nine Main Streets. We will be creating unique experiences & digital content throughout the year, in partnership with the communities, to highlight their rich & diverse character & drive Baltimoreans and visitors to visit the Main Streets.

- Goal 2

Evolving our business development resources to improve ease of use. This will include new content creation to make resources more accessible. Additionally, in collaboration with our FUSE fellow and software to be procured this FY, we will be developing a new business resource ecosystem to better serve the business community.

# Service 834 - MWB Opportunity Office

## Pillar

Equitable Neighborhood Development

## FY26 Rec. Budget

\$6,142,442

## FY26 Rec. Positions

35

## Service Description

- This service is responsible for certification of Minority Business Enterprises (MBEs) and Women Business Enterprises (WBEs).

## Major Operating Budget Highlights

- \$1.3 million for the Main Streets program. This includes \$75,000 annual grants to each of the City's nine Main Streets (a 25% increase) and funding for six City positions to support the program.
- Funding for 35 positions, up by 4 compared to Fiscal 2025. These positions were created midyear in Fiscal 2025 following adoption of the budget. These positions are focused on program compliance and service operations.
- Decreasing funding for computer equipment and technical assistance by \$256,904 to reflect actual costs.

## Performance Measures

Measure	FY21 Actual	FY22 Actual	FY23 Actual	FY24 Target	FY24 Actual	FY25 Target	FY26 Target
Annual average # of days for certification application review	11	62	8	35	11	30	30
Annual # of training/outreach sessions provided	2	32	58	30	90	30	100
Annual # of certified M/WBEs	767	1,106	1,059	1,565	1,244	1,300	1,300
Annual % of procurement spent with M/WBEs	N/A	N/A	N/A	30%	N/A	31%	31%
Annual # of business development webinars, speakers, conferences, and programs	N/A	75	112	110	142	115	150
Annual # of SBRC client participation in training	N/A	N/A	1,740	N/A	2,540	1,940	2,740



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# Questions & Discussion



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